

Volume 5, Issue 4

October, November, December  
2014

# SHELBY COUNTY CO-OP



## Special Points of Interest:

- ✓ Year End
- ✓ Tax Exempt Certificates
- ✓ ACH Online Payments
- ✓ New Partnership
- ✓ Crops Lunch
- ✓ Annual Meeting

Shelby County Co-op  
2350 E State Road 44  
Shelbyville, Indiana 46176  
PH 317-398-6655

[www.shelbycountycopro.com](http://www.shelbycountycopro.com)

Proudly Serving Shelby County and the Surrounding Counties since 1928

## Another Outstanding Year!

Another very successful year at your Co-op! Record earnings due mainly to the large grain dryer and record cold winter, which proved to be very profitable in our L.P. Department. All departments, with the exception of one exceeded last year's earnings. Non-member volumes were a large part of your Co-op's earning this year. Non-member business attributes a large part of your Co-op's financial stability and the ability to have good equipment to better serve all our member's and customer's needs.

This will be a year for our L.P. Department to remember after an extreme L.P. shortage in the Midwest. Your Co-op continued to deliver full orders of L.P., they increased their volumes and unlike most of our competitors did not exceed \$3.59 per gallon. Many retailers were over \$5.00 per gallon this past winter. Proactive planning allowed your Co-op to get through the shortage of the year and exceed our customer's expectations.

Your Crops Department experienced another nail biter. The season required a lot of adjusting and readjusting schedules for application of plant nutrients and crop protection products. Without a doubt, your Crops Department remained very flexible and committed to meeting your changing needs. Their dedication and service remained unsurpassed by other retailers. THANK YOU Crops Team and THANK YOU Members for your trust in us! Please continue to share your compliments, comments and concerns to your Crops representative or Crops Manager.

Crops inputs and protection products remain a 'flip of a coin' on what to expect for the next crops year with depressed grain prices. If the dollar continues to increase against world currencies and grain prices remain low, one would think the cost for crop inputs would adjust accordingly but currently the pipeline of products remains tight. Late harvest will probably make the demand very light this fall and intense for spring of 2015.

Petroleum remains a sizable cost to your operation. Many refined fuel inventories are at record levels including Propane. Although possible higher consumption for fuels this fall/winter are expected due to dryer gas, diesel for home heat in the east and propane heating is currently keeping prices stable for now. Propane prices are expected to increase once cold weather hits. Contracting fall and winter fuels could prove beneficial this year. After we see what the winter does with fuel inventories and how the dollar reacts this winter we can get a better handle on spring fuel contracting.

Your Co-op continues to be committed to serving your needs. Your patronage keeps us growing and succeeding with you. THANK YOU for your patronage. We will continue to make service our top priority.

From the desk of *Denny Frey, GM/CEO*



Thank you to all our customers who turned in your tax exempt certificates for 2014. We have noted your account and filed your form.

If you see an issue or problem with your billings, please contact Shawn or Hollie at 317.398.6655

If you have not turned in your 2014 tax exempt certificate, you can go online at [www.shelbycountyco-op.com/tax-exempt](http://www.shelbycountyco-op.com/tax-exempt) form state or we can mail you a form.

Thank you for your cooperation.

**Tax Exempt Certificates**

## Budget Payments Available Online

Do you need to make a budget payment or pay your current statements/invoices?

You can pay your bills & budget payments online quickly and easily with our Pay Your Bill or Customer Statements link on our website.

[www.shelbycountyco-op.com](http://www.shelbycountyco-op.com)

Log on with your Shelby County Co-op account number (top of your statement) and a password of your choice.



# New Partner

SHELBY COUNTY CO-OP HAS PARTNERED WITH HERDRICH OIL CO & COUNTRYMARK FUELS TO BRING A NEW FUELING STATION & CONVENIENCE STORE TO SHELBYVILLE INDIANA. THE FORMER SHELL STATION WAS TRANSFORMED IN EARLY OCTOBER INTO 10 NEW DIGITABLE PUMPS OF COUNTRY-MARK 87 E10 PLUS, COUNTRY-MARK 89 E10 PLUS AND PREMIUM DIESEL-R ULS. ANOTHER 2 PUMPS HAVE OFF-ROAD DIESELEX-4 ULS AND COUNTRY-MARK 91 PLUS NON-ETHONAL.

THE QUICK-PIX MART HAS FOUNTAIN DRINKS, SNACKS, AND OTHER NECESSITY ITEMS FOR SERVICE AND CONVENIENCE.

IF YOU ARE INTERESTED IN OPENING A CLUB CARD ACCOUNT FOR USE AT THIS & OTHER FUEL STATIONS, CALL MIKE AT SHELBY COUNTY CO-OP 317-398-6655 OR EMAIL [MIKEMILLS@SHELBYCOUNTYCO-OP.COM](mailto:MIKEMILLS@SHELBYCOUNTYCO-OP.COM)



# Save the Date

## Annual Crops Customer Appreciation Lunch

Crops customer luncheon has been scheduled for **Thursday, December 18** from **10:00 am—2:00 pm**. Come in for some grub & talk to our managers about blanket and prepay chemical programs.

**West Branch**  
56 S 600 W  
317-729-5111  
Call Sandy!

**Rays Crossing**  
5961 E 200 N  
765-544-2220  
Call Lorna!

**Main Branch**  
2350 E St Rd 44  
317-392-4472  
Call Hollie!

**Reserve your seat for lunch!**

## Note from your controller...

*Your Cooperative enjoyed another successful year with sales of \$48.3 million and after-tax profits of \$1.7 million an increase over 2013 Fiscal Year profits of \$1.6 million. All departments experienced successful operations! A detailed report will be presented at the annual meeting on Saturday December 20th.*



Merry Christmas and Happy New Year



**1980 International 4900**

Odometer doesn't work

Sold as is

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Sealed bid by November 7, 2014

Call Neil Smith at the Crops West Branch with questions and to place your bid.



### OCTOBER

- Bruce Carlton
- Greg Kaster
- Von Myers
- Sue Redelman
- Randy Southern
- Travis Thieneman

### NOVEMBER

- Jon Bridges
- Rex Frederick
- Tyler Lanter
- Todd Morris

### DECEMBER

- Alan Carmichael
- Ryan Kuhn
- Steve Spencer
- Dusty Wickliff



# Shelby County Co-op

Return Service Requested

Bulk Rate  
U.S. Postage  
PAID  
Shelbyville, IN  
Permit No: 3

2350 E State Road 44  
PO Box 160  
Shelbyville, Indiana 46176  
United States of America

Phone: 317-398-6655  
Toll Free: 800-875-7427  
Fax: 317-421-2089  
E-mail: [tina@shelbycountyco-op.com](mailto:tina@shelbycountyco-op.com)

**Helping our customers  
help themselves**

We're on the Web! Make payments!

Check us out at [www.shelbycountyco-op.com](http://www.shelbycountyco-op.com)

## Annual Meeting Scheduled

87th Annual Shelby County Farm Bureau Cooperative Association will be on Saturday, December 20 at 7:30 am at Occasions Banquet Hall located at 415 E Hendricks Street, Shelbyville. Breakfast served with meeting to follow.

Board Members Up for Election this year.....

**District 2—Van Buren-Hanover**  
*(held by Phillip Boring who is retiring)*

**District 5—Shelby-Hendricks**  
*Incumbent Kevin Carson*

**District 6—Liberty-Noble**  
*(held by Sam Swinford who retired earlier this year)*

Anyone interested in serving as a Board Member for Shelby County Co-op and farms in the districts mentioned can pick up an application for ballot from Becky in the administration office at 2350 E State Road 44, Shelbyville.

### Holiday Office Hours

**Thanksgiving**  
THURSDAY, NOVEMBER 27  
FRIDAY, NOVEMBER 28  
Closed All Day



**Christmas**  
WEDNESDAY, DECEMBER 24  
Closed 1/2 Day  
THURSDAY, DECEMBER 25  
Closed All Day



**New Year's Day**  
THURSDAY, JANUARY 1  
Closed All Day

Ace Hardware store hours will vary.  
LP Office will have emergency service.

