

JANUARY, FEBRUARY,
MARCH 2018

Volume 9, Issue 1

Shelby County



Shelby County Co-op

Shelby County Co-op Newsletter

Grower Meeting February 9th

Topics To Be Discussed:

Guest Speaker: Matthew Mattingly, Rosens, Inc

The Nitrogen Cycle

- Value of Making Nitrogen Last Longer
- Nitrogen Available When Crop Needs It Most
- Importance of Nitrogen to Growth & Development

Correct Nozzle Selection in Herbicide Applications

- Improves Coverage & Maximizes ROI
- Types to Use With New Technologies
- Selecting What Works for Your Situation

**RSVP by Friday,
February 2, 2018
317-392-4472**

WHERE

Shelby County Co-op WEST Branch
56 South 600 West

starts at 10:00 am

lunch to follow @ noon



Board Meetings:

- January 23, 2018 (note date change—See Annual Meeting)
- February 26, 2018
- March 26, 2018

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Meeting held 4th Monday of
each month at 7:30 pm

Shelby County Co-op Conference
Room

2350 E State Road 44
Shelbyville, IN

Test Plot Data 2017 Crops



Preliminary data on 2017 crops test plots
shows a 15+ bushel advantage to Y-
dropping application as well as a 10+ bush-
el advantage by using fungicide this year!

Winner! Winner!

Shelby County Co-op members and their guests enjoyed the annual meeting on Tuesday, January 23rd at the Knights of Columbus Hall in Shelbyville Indiana!

41 Members voted in incumbent board members:

- ☒ Tom Wicker for District 2 Van Buren-Hanover
- ☒ Kevin Carson for District 5 Shelby-Hendricks
- ☒ Mark Callahan for District 6 Liberty-Noble

93 members and guest listened as the 2017 fiscal year financials were presented by Controller Randy Sprague, the Board President, Jeff Maurice spoke on the accomplishments of last year, and CEO Denny Frey spoke about the future. After all enjoyed a delicious chicken and mashed potatoes dinner.

Patronage refund checks were given to all members present. All members also received a coupon to pick up 2 lbs of Land-o-lakes butter at Ace Hardware as a complimentary gift for attending the meeting. A 15% coupon to be used at Ace Hardware was also attached!

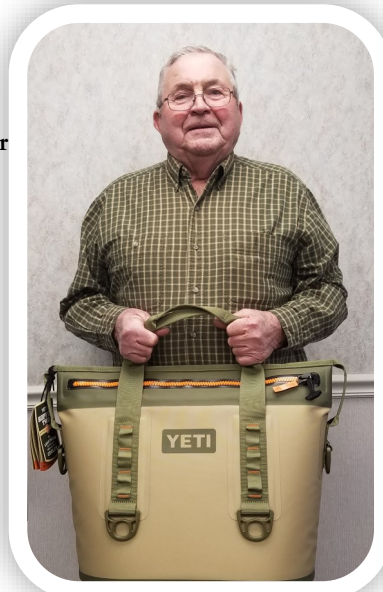
90TH SHELBY COUNTY CO-OP ANNUAL



Ed Yarling
Member Winner



Ann Gardner
Guest Winner



Travis Grubbs
Employee Winner



& a Chicken Dinner

News Worthy

NEWS RELEASE – FOR IMMEDIATE RELEASE
November 30, 2017

CountryMark recognizes Shelby County Co-op for outstanding energy sales, service

INDIANAPOLIS — CountryMark recently honored Shelby County Co-op for outstanding liquid fuel and lubricant sales and service achievement during the 2017 CountryMark Sales Awards Banquet in downtown Indianapolis on November 18.

During the banquet, three Shelby County Co-op employees were recognized as CountryMark Gold Level Achievers. This elite recognition program is open to Petroleum Sales Representatives and Outside Sales Specialists throughout the CountryMark system. Gold Level Achievers earn gold level sales performance status in *either* fuel, lubricant or grease categories. Shelby County Co-op's 2017 Gold Level Achievers included: Bruce Carlton, Jim Robertson and Todd Morris. Todd Morris was recognized as the high volume lubricant sales for 2017.

"We were proud to recognize the Shelby County Co-op energy team for their outstanding commitment to sales and service during the CountryMark Awards Banquet," said CountryMark Vice President of Supply and Marketing Matt Smorch. "These top-earning employees truly represent the best of the best, demonstrating tremendous work ethic, delivering on their promises and always looking for opportunities to better serve their customers every day. We are grateful to have these dedicated, knowledgeable and caring professionals delivering premium quality CountryMark fuels and lubricants to farms, fleets and families throughout the Midwest."

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CountryMark is an American-owned oil exploration, production, refining and marketing company with headquarters in Indianapolis. The CountryMark refinery, located in Mt. Vernon, Indiana, processes 30,000 barrels of crude oil per day. CountryMark's oil exploration and production subsidiary operates more than 1,400 oil wells, which produce daily 3,500 barrels of home-grown crude oil. CountryMark transportation fuels and lubricants are sold through a distribution channel of member cooperatives that operate more than 180 fuel delivery routes and are responsible for more than 100 CountryMark branded fueling stations.

#1 Years to Redeem Equity

#1 Accounts Receivable aging account (collections)

#1 Fixed Asset Replacement (buying newer equipment & paying for with no loan or lease)

#1 Debit-to-Equity Ratio (we are not outspending ourselves like some other Co-op's)

#1 Fixed Charge Coverage

#1 Net Write Offs

Our annual audit for 2017 fiscal year, showed Shelby County Co-op #1 in 6 of the 18 categories and better than average in 5 other categories competing against 14 other Agriculture Co-op's from Indiana and Ohio.



WAY TO GO, SHELBY COUNTY CO-OP!

Shelby County Co-op

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E-mail: t.roberts@shelbycountyco-op.com

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Helping Farmers Help Themselves



State chemist office offers required training for dicamba applicators

WEST LAFAYETTE, Ind. - The [Office of Indiana State Chemist](#) (OISC) based at Purdue University is offering state-required training for commercial and private applicators working with the new dicamba herbicide products Engenia, FeXapan and XtendiMax. These and other herbicide products containing at least 6.5 percent dicamba are now classified as restricted-use pesticides (RUPs) in Indiana.

"The objective of the training is to prepare the applicator for the regulatory and practical rigors of applying these three products safely and effectively so we can maintain the availability of this weed control option in the future," said David Scott, state pesticide administrator.

Only training programs sanctioned by the OISC and led by OISC-approved trainers will be accepted for dicamba applicators seeking the label-mandated training in 2018.

"Starting Jan. 1, all training will be run through the existing Continuing Certification Hour (CCH) program for commercial applicators and Private Applicator Recertification Program (PARP) for private applicators," Scott said. "Every 2018 training program for private applicators will include dicamba training. Likewise, many Category 1 CCH training sessions for commercial applicators will include the required dicamba training."

Area trainings to be held, Please contact these agencies to register:
You must bring your Private Applicators License and the cost is \$10.
You must pre-register for these trainings.

Greene Crop Consulting, Inc.
Johnson County Fair Grounds
Tuesday February 6th
Starting at 8 AM
317-739-6466

Shelby County Extension Office
Shelby County Fairgrounds
Monday February 19
Starting at 9 AM
317-392-6460